

# REAL ESTATE SERVICES FOR INVESTORS

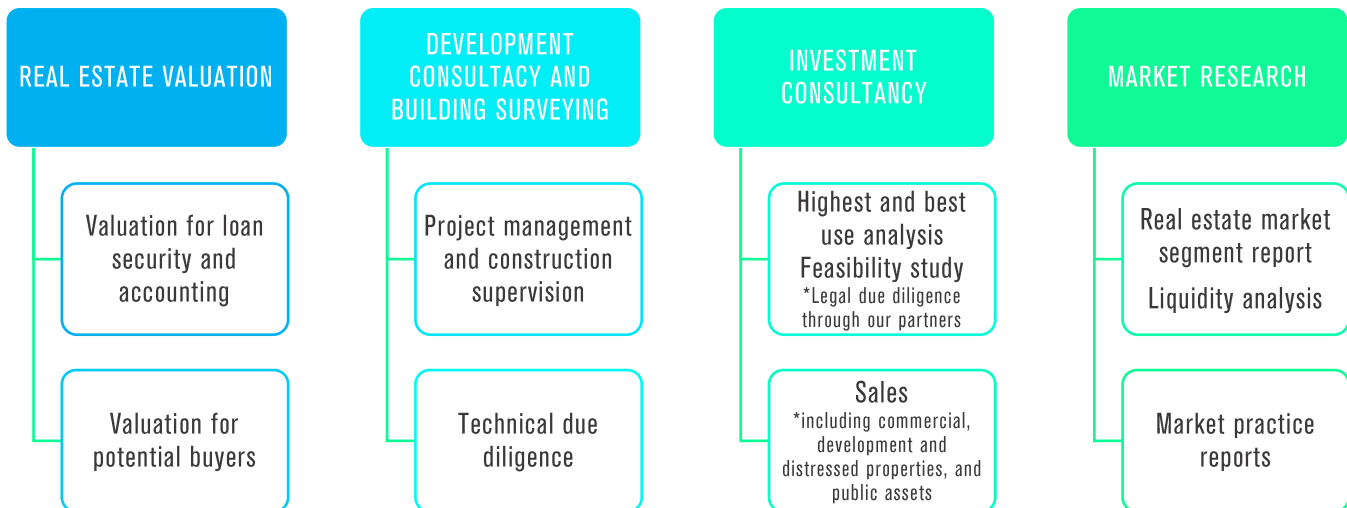
**ADRIATIC APPRAISAL INTERNATIONAL**



**BOSNIA AND HERZEGOVINA**  
**CROATIA**  
**MONTENEGRO**  
**ROMANIA**  
**SERBIA**  
**SLOVENIA**



**ADRIATIC APPRAISAL**  
THE REAL ESTATE CONSULTANCY



We offer comprehensive service packages for investors and developers, when entering the local market or for continued investment activities.

Our multi-disciplinary team leads you through all investment stages. We provide access to our market intelligence data and, upon request, our market research team maps out selected segments of the real estate market in detail. Our sales team is specialised in commercial properties, and specialised assets of bank and public domain, that is additionally backed by the expertise of our valuers and building surveyor colleagues.

We have been personally involved in the preparation of numerous business plans for the real estate assets and portfolios and performed the project management of large-scale development projects throughout our career.

## VALUATION

We provide IVS, IFRS, EVS and RICS Red Book valuations as well as local court-certified valuations, for loan security and accounting purposes, and to support reasoned decision-making related to the prospective sale or purchase of the real estate.

Our team includes court-certified and RICS valuers and combines our international know-how with truly localised knowledge and network. As we are contracted by the majority of Montenegrin banks, our valuation reports are generally sufficient for local or international loan applications.

## DEVELOPMENT CONSULTANCY

With our team of licenced engineers, we offer project management, construction supervision and technical due diligence services for prospective buyers, occupiers and developers.

## INVESTMENT ADVISORY AND SALES

We offer comprehensive investment service; therefore, we can: (i) introduce our selection of distressed property assets covering many property types, (ii) contribute to the decision-making by preparing feasibility studies, highest and best use analysis and portfolio or asset strategies and (iii) implement these strategies, maximizing return on investment.

## REAL ESTATE MARKET RESEARCH

Our searchable real estate market database includes several tens of thousands of records of asking prices and transactions. We can provide access to this database and prepare a wide range of custom-made analyses to support informed decision-making; such as liquidity analysis, market practice reports on selected topics and segment reports on selected geographical region and property types.

## MAIN CONTACTS

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For further information about the company, including our references, publications and the services that we offer, please visit our website on [www.adriaticappraisal.com](http://www.adriaticappraisal.com) or contact us directly on one of the email addresses or phone numbers above.